

Brand Ambassador - Vancouver

STATUS: Full Time Seasonal

(June – November 2019 with opportunities for continued employment into the winter)

COMPANY: Prince of Whales Whale Watching & Sea Vancouver

With locations in Victoria, Vancouver, and Telegraph Cove, Prince of Whales Whale & Marine Wildlife Adventures is a family-owned and operated eco-tourism operator that aims to educate, inspire, and provide access to a world that the average person knows little about. We share stories of the ocean along with its varying waterscapes and diversity of animals in a way that entertains, educates, and touches people on a truly emotional level. We give empower each of our guests with a greater sense of what their place is on this planet and a global awareness of the part we all play within our ecosystem and our responsibility to it.

Are you excited about meeting new people and passionate about the tourism industry? Perhaps this position is for you! Reporting to the BtoB Sales Manager, this seasonal role is responsible for maintaining existing hotel concierge and frontline staff relationships by promoting our products and services and assisting with office operations.

The ideal candidate enjoys working hard, meeting sales targets, and working in an environment where every day is different. Most importantly, the successful candidate will have an outgoing personality, flair, and a keen eye for attention to detail.

RESPONSIBILITIES:

- Works with an existing client list to maintain and increase sales – mainly hotel concierge and frontline hotel staff
- Cold call prospective hotel and B&B partners
- Provide detailed sales reports
- May be required to assist with daily operations if needed
- Act as an ambassador for the company at events and tradeshow
- Liaise with Victoria based Brand Ambassador & accounting department regarding concierge incentives

KNOWLEDGE, SKILLS AND ABILITIES:

- 3-5 years of customer service experience.
- Exceptional oral and written communication skills
- Flexible and available to work when required including evenings, weekends and holidays
- Basic understanding of social media practices and principles
- General interest in marine wildlife and conservation
- Have a personal desire for a career within the tourism industry
- An entrepreneurial personality a must!
- Current driver's license is an asset

ADDITIONAL EXPERIENCE(S) CONSIDERED AS AN ASSET:

- Past experience working in tourism, hospitality, and/or customer service
- Past experience learning detailed product knowledge
- Past experience using a digital reservations software
- Fluency in a second language (Spanish, French, German, Mandarin, other)

APPLICATION PROCESS:

Please email careers@princeofwhales.com with a cover letter and resume. Only qualified candidates will be contacted.